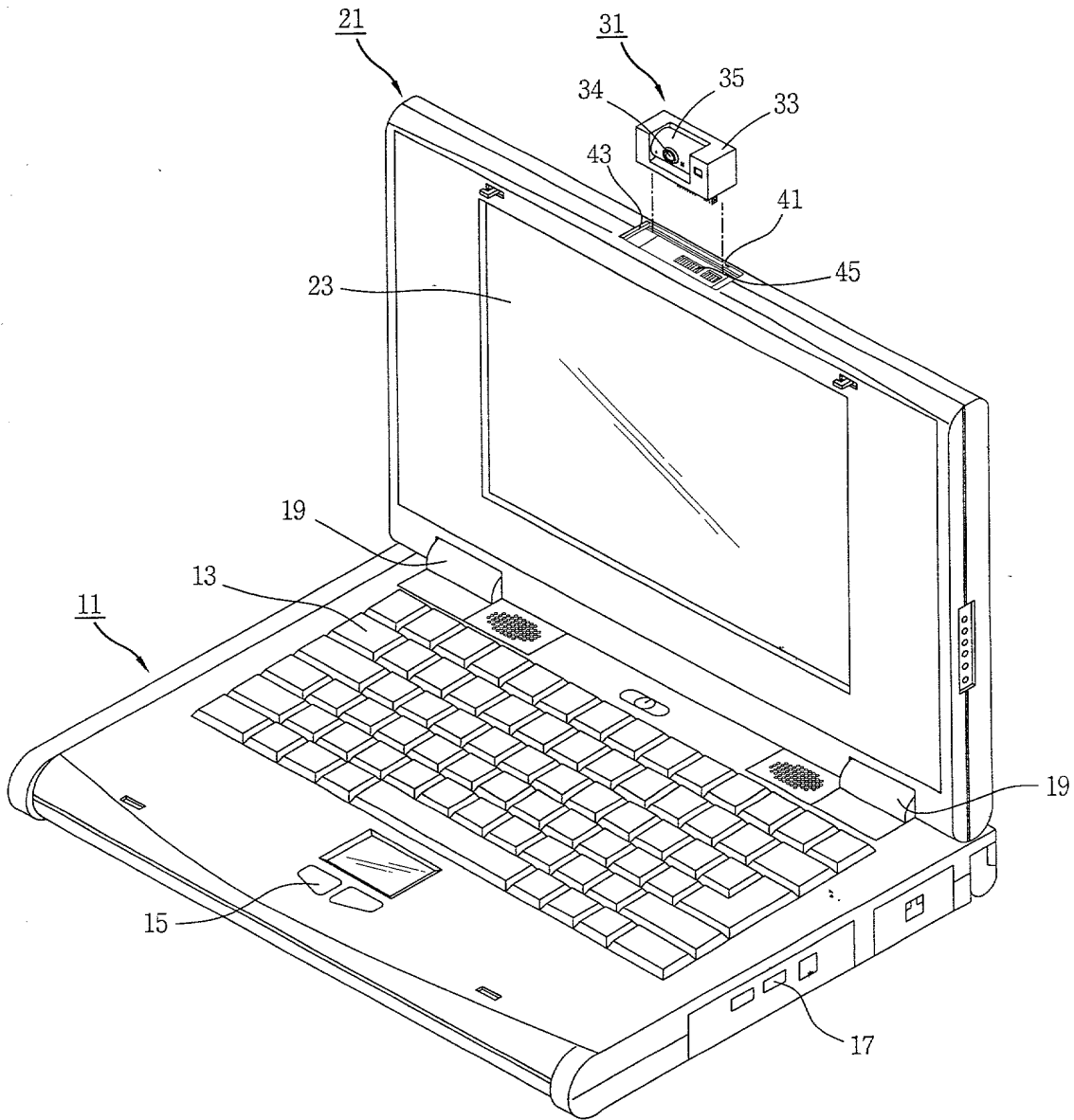


FIG. 1
CONVENTIONAL ART



Variable	Mean	SD	Min	Max
Age	34.5	10.2	21	55
Gender	0.5	0.5	0	1
Marital status	0.6	0.5	0	1
Education	12.5	1.5	9	16
Income	1500	500	500	3000
Health status	0.8	0.2	0	1
Employment status	0.7	0.3	0	1
Family size	3.2	1.1	1	6
Home ownership	0.9	0.1	0	1
Vehicle ownership	0.6	0.5	0	1
Insurance coverage	0.9	0.1	0	1
Debt ratio	0.4	0.2	0	1
Investment portfolio	0.5	0.5	0	1
Charitable contributions	0.1	0.1	0	1
Political participation	0.3	0.5	0	1
Volunteer work	0.2	0.4	0	1
Religious affiliation	0.7	0.3	0	1
Life satisfaction	0.8	0.2	0	1
Healthcare utilization	0.6	0.3	0	1
Environmental concern	0.7	0.3	0	1
Community involvement	0.4	0.4	0	1
Substance use	0.1	0.1	0	1
Mental health status	0.9	0.1	0	1
Physical health status	0.8	0.2	0	1
Stress levels	0.5	0.3	0	1
Work-life balance	0.6	0.3	0	1
Job satisfaction	0.7	0.3	0	1
Income stability	0.8	0.2	0	1
Financial literacy	0.6	0.3	0	1
Emergency fund	0.5	0.5	0	1
Retirement savings	0.7	0.3	0	1
Health insurance type	0.8	0.2	0	1
Life insurance type	0.9	0.1	0	1
Disability insurance type	0.7	0.3	0	1
Long-term care insurance type	0.6	0.3	0	1
Auto insurance type	0.8	0.2	0	1
Homeowners insurance type	0.9	0.1	0	1
Life insurance company	0.7	0.3	0	1
Health insurance company	0.8	0.2	0	1
Auto insurance company	0.9	0.1	0	1
Homeowners insurance company	0.7	0.3	0	1
Life insurance policy	0.8	0.2	0	1
Health insurance policy	0.9	0.1	0	1
Auto insurance policy	0.7	0.3	0	1
Homeowners insurance policy	0.8	0.2	0	1
Life insurance premium	0.6	0.3	0	1
Health insurance premium	0.7	0.3	0	1
Auto insurance premium	0.8	0.2	0	1
Homeowners insurance premium	0.9	0.1	0	1
Life insurance claim	0.5	0.5	0	1
Health insurance claim	0.6	0.3	0	1
Auto insurance claim	0.7	0.3	0	1
Homeowners insurance claim	0.8	0.2	0	1
Life insurance payout	0.9	0.1	0	1
Health insurance payout	0.7	0.3	0	1
Auto insurance payout	0.8	0.2	0	1
Homeowners insurance payout	0.9	0.1	0	1
Life insurance beneficiary	0.6	0.3	0	1
Health insurance beneficiary	0.7	0.3	0	1
Auto insurance beneficiary	0.8	0.2	0	1
Homeowners insurance beneficiary	0.9	0.1	0	1
Life insurance agent	0.5	0.5	0	1
Health insurance agent	0.6	0.3	0	1
Auto insurance agent	0.7	0.3	0	1
Homeowners insurance agent	0.8	0.2	0	1
Life insurance broker	0.9	0.1	0	1
Health insurance broker	0.7	0.3	0	1
Auto insurance broker	0.8	0.2	0	1
Homeowners insurance broker	0.9	0.1	0	1
Life insurance advisor	0.6	0.3	0	1
Health insurance advisor	0.7	0.3	0	1
Auto insurance advisor	0.8	0.2	0	1
Homeowners insurance advisor	0.9	0.1	0	1
Life insurance consultant	0.5	0.5	0	1
Health insurance consultant	0.6	0.3	0	1
Auto insurance consultant	0.7	0.3	0	1
Homeowners insurance consultant	0.8	0.2	0	1
Life insurance planner	0.9	0.1	0	1
Health insurance planner	0.7	0.3	0	1
Auto insurance planner	0.8	0.2	0	1
Homeowners insurance planner	0.9	0.1	0	1
Life insurance specialist	0.6	0.3	0	1
Health insurance specialist	0.7	0.3	0	1
Auto insurance specialist	0.8	0.2	0	1

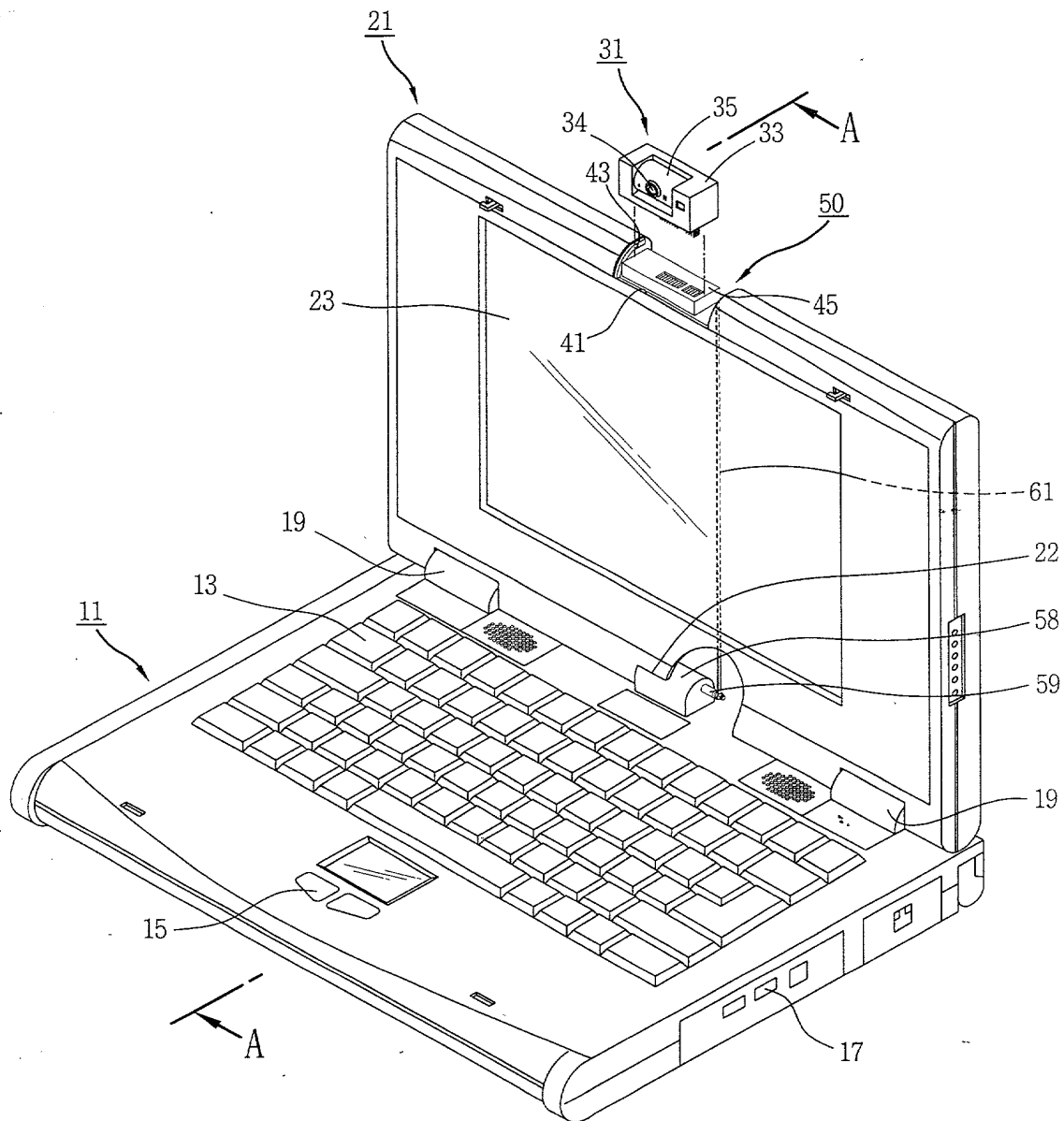


FIG. 3

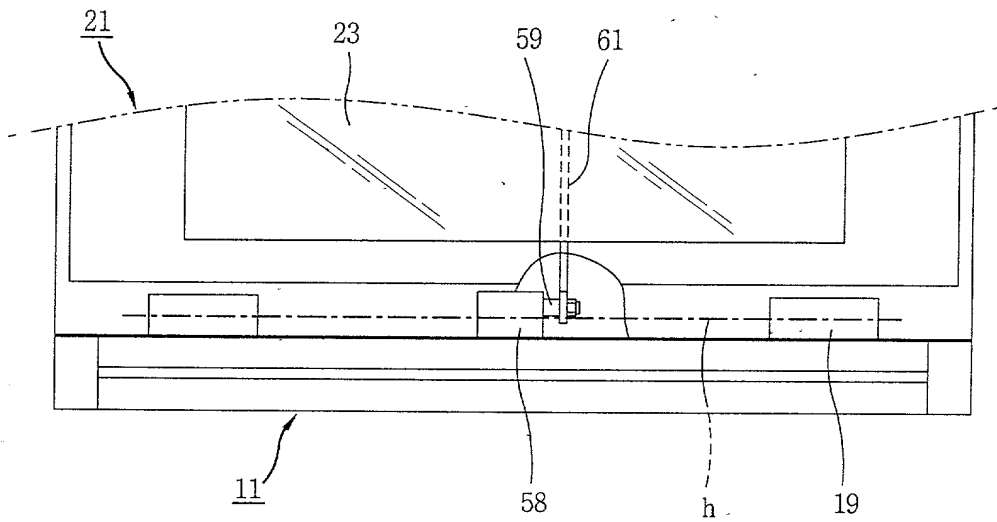


FIG. 4

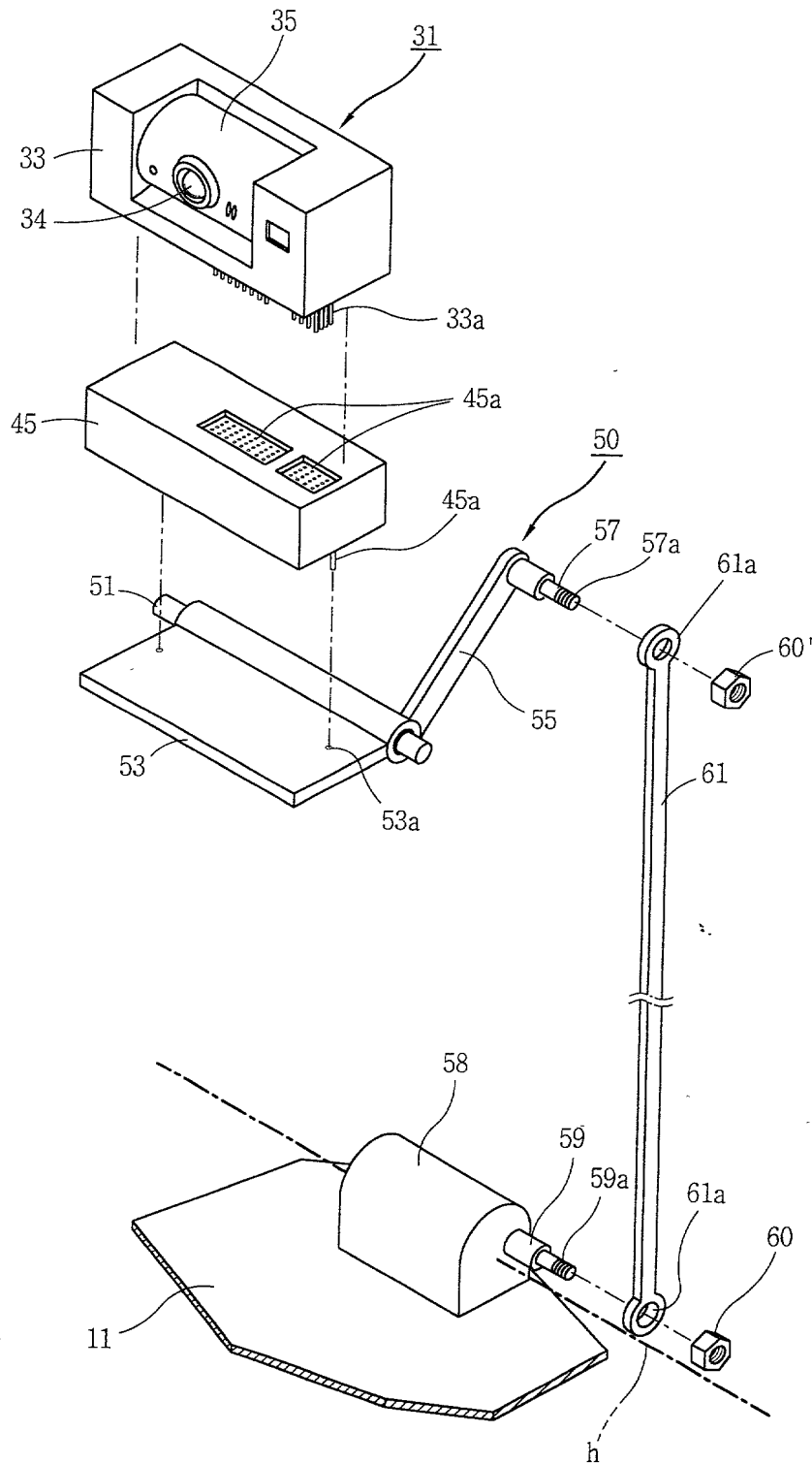


FIG. 5

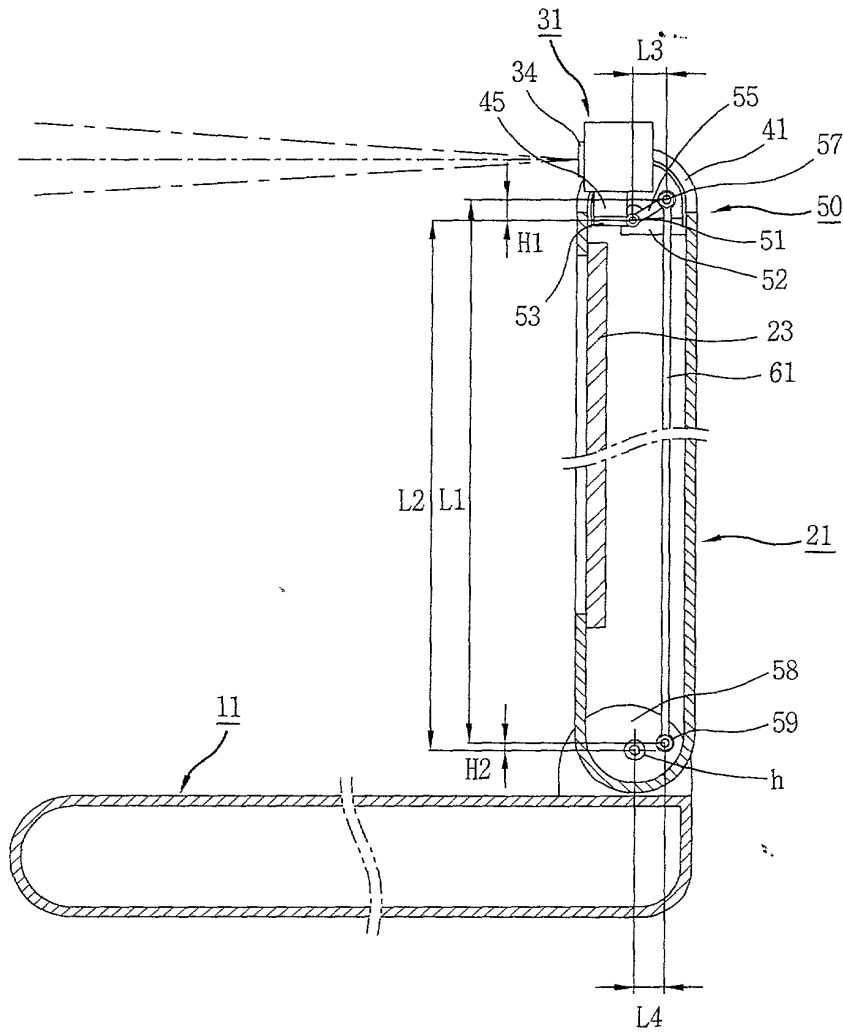


FIG. 6

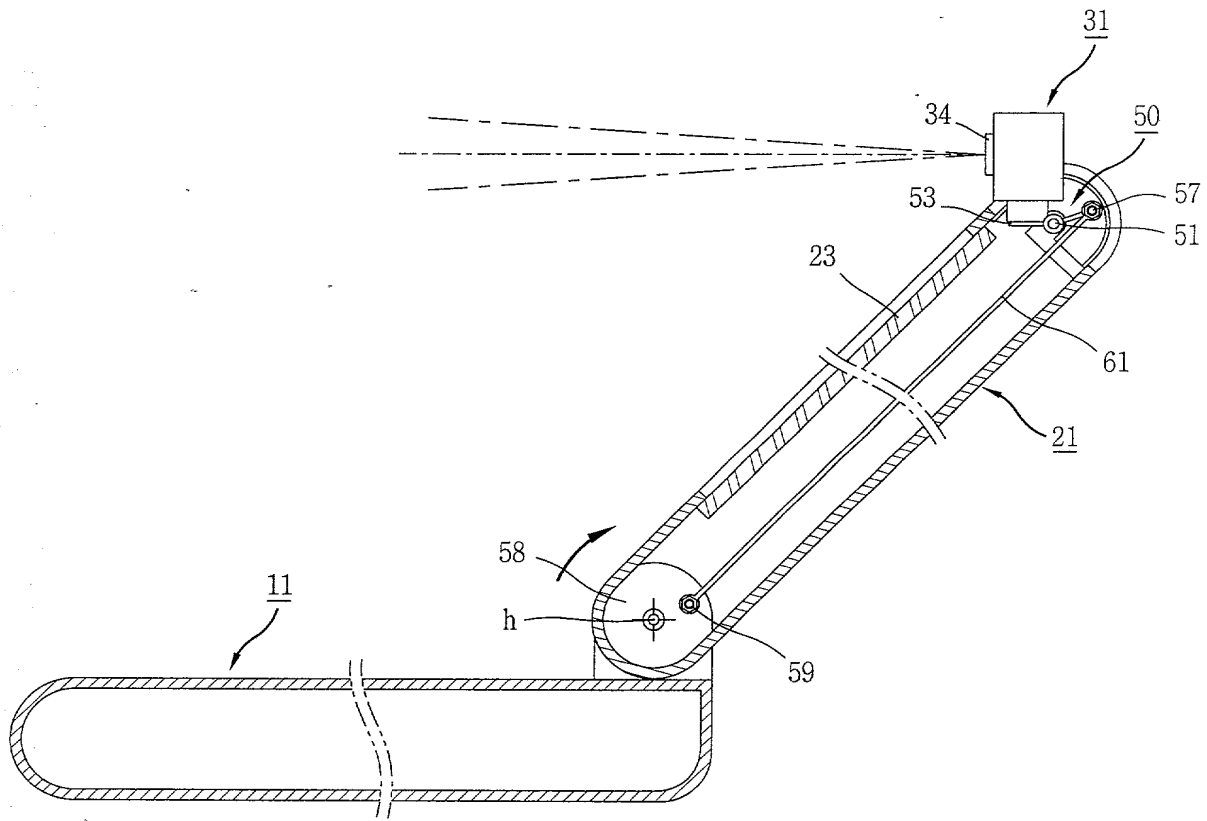


FIG. 7

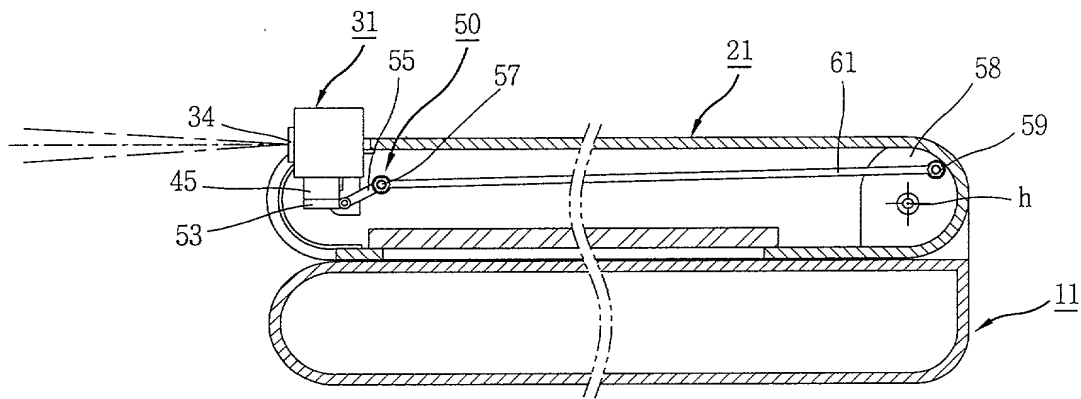


FIG. 9

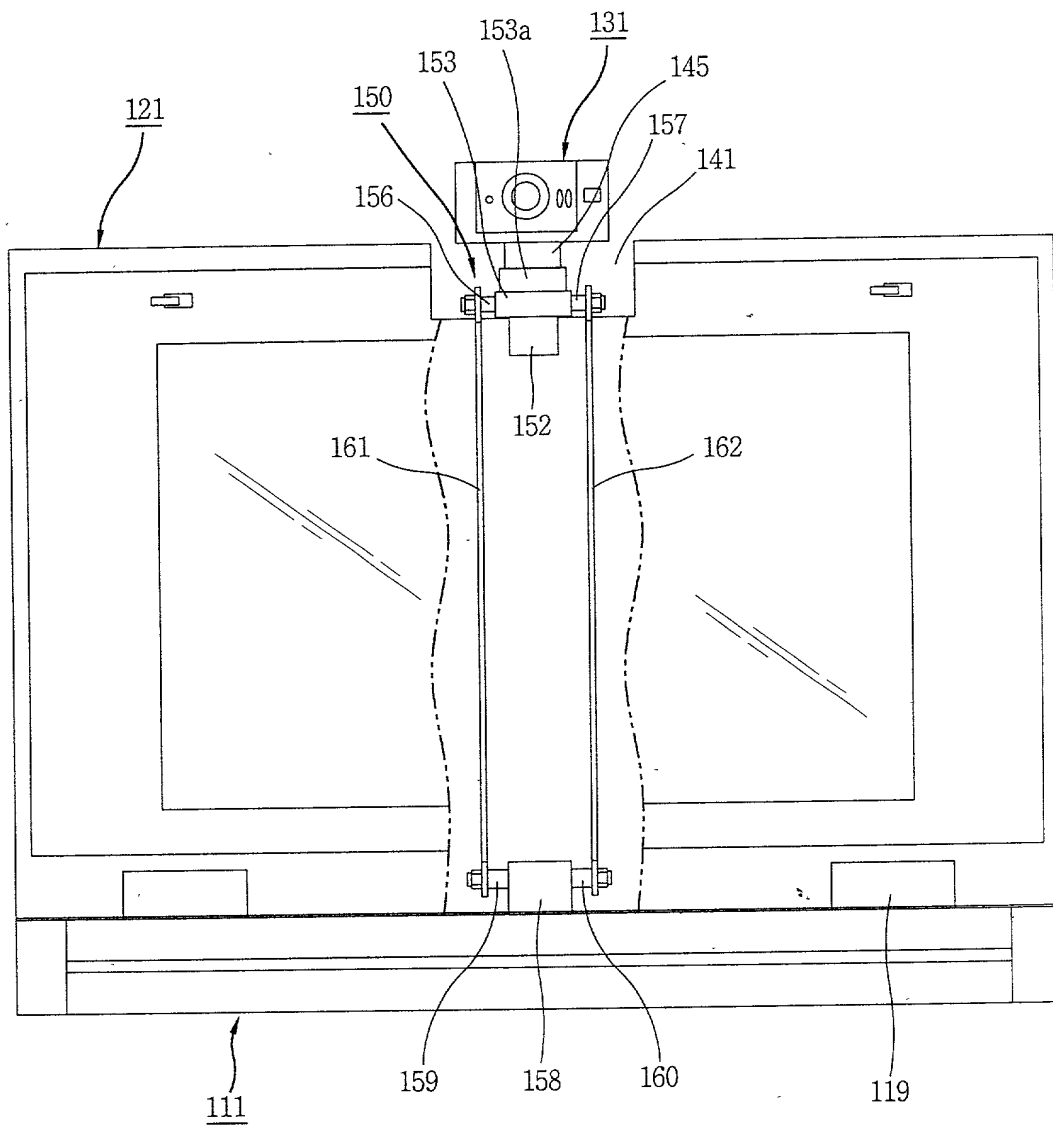


FIG. 10

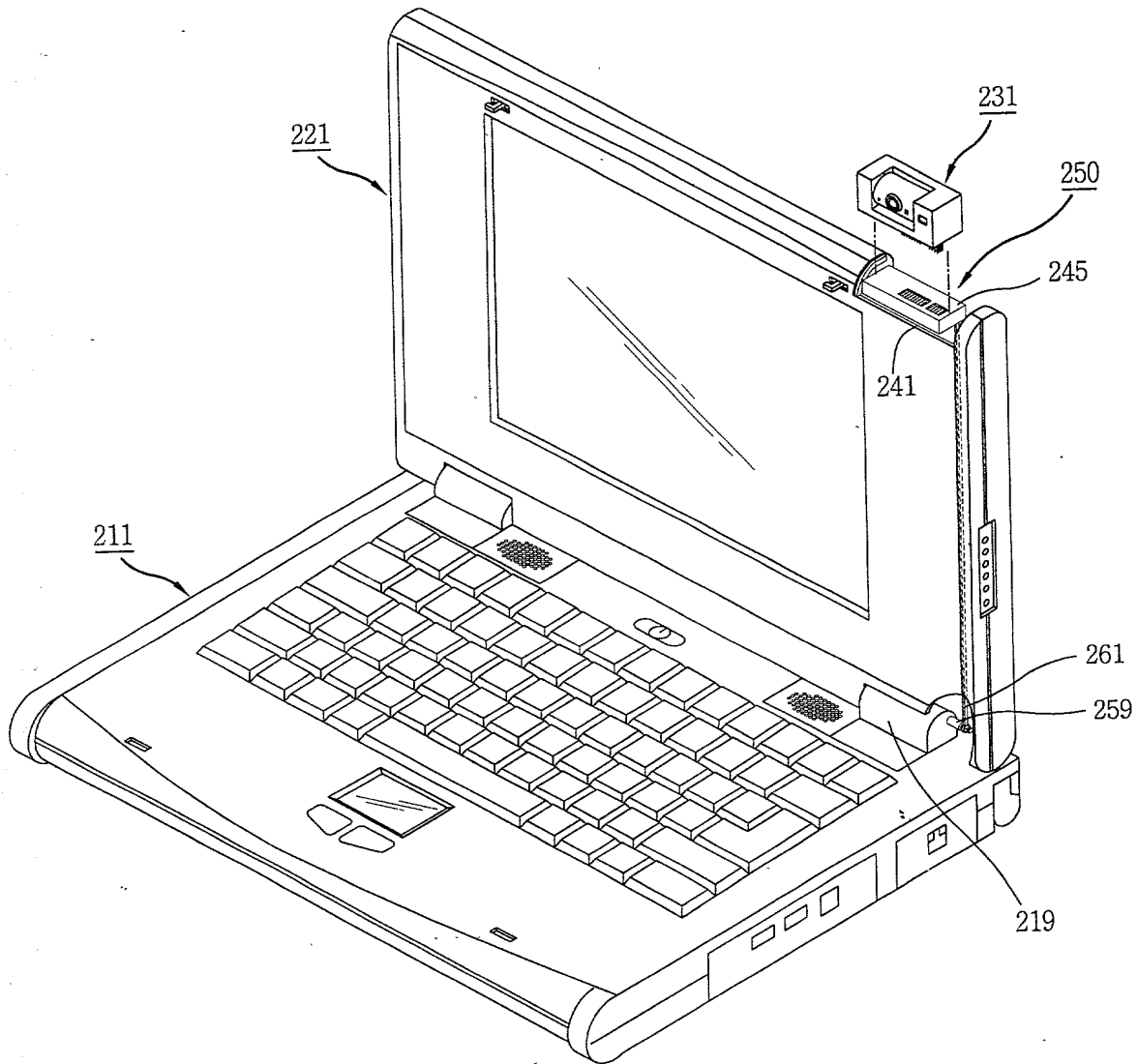


FIG. 11

